

# The Causal Foundations of Structural Equation Modeling

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## 1 Introduction

The role of causality in SEM research is widely perceived to be, on the one hand, of pivotal methodological importance and, on the other hand, confusing, enigmatic and controversial. The confusion is vividly portrayed, for example, in the influential report of Wilkinson and Task Force's (1999) on "Statistical Methods in Psychology Journals: Guidelines and Explanations." In discussing SEM, the report starts with an astute warning: "It is sometimes thought that correlation does not prove causation but 'causal modeling' does. [Wrong! There are] dangers in this practice." But ends with a surprising conclusion: "The use of complicated causal-modeling software [read SEM] rarely yields any results that have any interpretation as causal effects." The implication being that the entire enterprise of causal modeling, from Sewell Wright (1921) to Blalock (1964) and Duncan (1975), the entire literature in econometric research, including modern advances in graphical and non-parametric structural models have all been misguided, for they have been chasing parameters that have no causal interpretation.

The motives for such overstatements notwithstanding, readers may rightly ask: "If SEM methods do not 'prove' causation, how can they yield results that have causal interpretation?" Put another way, if the structural coefficients that SEM researchers labor to estimate can legitimately be interpreted as causal effects then, unless these parameters are grossly misestimated, why deny SEM researchers the honor of "establishing causation" or at least of deriving some useful claims about causation.

The answer is that a huge logical gap exists between "establishing causation," which requires manipulative experiments, and "interpreting parameters as causal effects," which

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may be based on scientific knowledge or on previously conducted experiments. One can legitimately be in a possession of a parameter that stands for a causal effect and still be unable, using statistical means alone, to determine the magnitude of that parameter given non-experimental data. As a matter of fact, we know that no such statistical means exists; that is, causal effects in observational studies can only be substantiated from a combination of data and untested, theoretical assumptions; not from the data alone. Thus, if reliance on theoretical assumptions disqualifies SEM's parameters from having an interpretation as causal effects, no method whatsoever can endow any parameter with such interpretation, and science is not prepared to accept this limitation.

But then, if the parameters estimated by SEM methods are legitimate carriers of causal claims, and if those claims cannot be proven valid by the data alone, what is the empirical content of those claims? What good are the numerical values of the parameters? Can they inform prediction, decision or scientific understanding? Are they not merely fiction of one's fancy, comparable say to horoscopic speculations?

The aim of this chapter is to lay a coherent logical framework for answering these foundational questions. Following a brief historical account of how the causal interpretation of SEM was obscured (Section 2), we will explicate the empirical content of SEM's claims (Section 3), and describe the tools needed for solving most (if not all) problems involving causal relationships (Sections 4 and 5). The tools are based on non-parametric structural equation models – a natural generalization of those used by econometricians and social scientists in the 1950-60s, which will serve as an Archimedean Point to liberate SEM from its parametric blinders and illucidate its causal content.

In particular we will introduce

1. Tools of reading and explicating the causal assumptions embodied in SEM models as well as the set of assumptions that support each individual causal claim.
2. Methods of identifying the testable implications (if any) of the assumptions in (1), and ways of testing, not the model in its entirety, but the testable implications of the assumptions behind each individual causal claim.
3. Methods of deciding, prior to taking any data, what measurements ought to be taken, whether one set of measurements is as good as to another, and which measurements tend to bias our estimates of the target quantities.
4. Methods for devising critical statistical tests by which two competing theories can be distinguished.
5. Methods of deciding mathematically if the causal relationships of interest are estimable from the data and, if not, what additional assumptions, measurements or experiments would render them estimable,
6. Methods of recognizing and generating equivalent models which solidify, extend, and amend the heuristic methods of Stelzl (1986) and Lee and Hershberger (1990)
7. Generalization of SEM to categorical data and non-linear interactions, including a solution to the so called "Mediation Problem," (Baron and Kenny, 1986; MacKinnon, 2008).

## 2 SEM and Causality: A Brief History of Unhappy Encounters

The founding fathers of SEM, from Sewall Wright (1923) and the early econometricians (Haavelmo, 1943; Simon, 1953; Marschak, 1950; Koopmans, 1953), to Blalock (1964) and Duncan (1975) have all considered SEM a mathematical tool for drawing causal conclusions from a combination of observational data and theoretical assumptions. They were explicit about the importance of the latter, but also adamant about the unambiguous causal reading of the model parameters, once the assumptions are substantiated.

In time, however, the causal reading of structural equation models and the theoretical basis on which it rests became suspect of ad hockery, even to seasoned workers in the field. This occurred partially due to the revolution in computer power, which made workers “lose control of their ability to see the relationship between theory and evidence” (Sørensen, 1998, p. 241), and partly due to a steady erosion of the basic understanding of SEMs which Pearl (2009, p. 138) attributes to notational shortsightedness; i.e., the failure of the equality sign to distinguish structural from regressional equations.

In his critical paper of SEM, Freedman (1987, p. 114) challenged the causal interpretation of SEM as “self-contradictory,” and none of the 11 discussants of his paper were able to detect his error and to articulate the correct, noncontradictory interpretation of the example presented by Freedman. Instead, SEM researchers appeared willing to accept contradiction as a fundamental flaw in causal thinking, which must always give way to statistical correctness. In his highly cited commentary on SEM, Chin (1998) surrenders to the critics: “researchers interested in suggesting causality in their SEM models should consult the critical writing of Cliff (1983), Freedman (1987), and Baumrind (1993).”

This, together with the steady influx of statisticians into the field, has left SEM researchers in a quandary about the meaning of the SEM parameters, and has caused some to avoid causal vocabulary altogether and to regard SEM as an encoding of parametric family of density functions, void of causal interpretation. Muthén (1987), for example, wrote “It would be very healthy if more researchers abandoned thinking of and using terms such as cause and effect” (Muthén, 1987). Many SEM textbooks have subsequently considered the word “causal modeling” to be an outdated misnomer (e.g., Kelloway, 1998, p. 8), giving clear preference to causality-free nomenclature such as “covariance structure,” “regression analysis,” or “simultaneous equations.” A popular 21st century textbook reaffirms: “Another term that readers may have encountered is causal modeling, which is used mainly in association with the techniques of path analysis. This expression may be somewhat dated, however, as it seems to appear less often in the literature nowadays” (Kline, 2005, p. 9).

Relentless assaults from the potential-outcome paradigm (Rubin, 1974) have further eroded confidence in SEM’s adequacy to serve as a language for causation. Sobel (1996), for example, states that the interpretation of the parameters of SEM model as effects “do not generally hold, even if the model is correctly specified and a causal theory is given.” Comparing structural equation models to the potential-outcome framework, Sobel (2008) asserts that “In general (even in randomized studies), the structural and causal parameters are not equal, implying that the structural parameters should not be interpreted as effect.” Remarkably, formal analysis proves the exact opposite: structural and causal parameters are

one and the same thing, and they should *always* be interpreted as effects (Galles and Pearl, 1998; see Section 4).

Paul Holland, another advocate of the potential-outcome framework, unravels the root of the confusion: “I am speaking, of course, about the equation:  $\{y = a + bx + \epsilon\}$ . What does it mean? The only meaning I have ever determined for such an equation is that it is a shorthand way of describing the conditional distribution of  $\{y\}$  given  $\{x\}$ ” (Holland, 1995, p. 54). We will see that the structural interpretation of the equation above has in fact nothing to do with the conditional distribution of  $\{y\}$  given  $\{x\}$ ; rather, it conveys counterfactual information that is orthogonal to the statistical properties of  $\{x\}$  and  $\{y\}$  (Section 4.4).

We will further see (Section 4.5) that the SEM language in its nonparametric form offers a mathematically equivalent alternative to the potential-outcome framework that Holland and Sobel advocate for causal inference – a theorem in one is a theorem in another. SEM provides in fact the formal mathematical basis from which the potential-outcome notation draws its legitimacy. This, together with its friendly conceptual appeal and effective mathematical machinery explains why SEM retains its status as the prime language for causal and counterfactual analysis.<sup>1</sup> These capabilities are rarely emphasized in standard SEM texts, where they have been kept dormant in the thick labyrinths of software packages, goodness-of-fit measures, linear regression, MLE estimates, and other details of parametric modeling. The non-parametric perspective unveils these potentials and avails them for both linear and nonlinear analyses.

### 3 The Logic of SEM

Trimmed and compromised by decades of statistical assaults, textbook descriptions of the aims and claims of SEM grossly understate the power of the methodology. Byrne (2006) for example, describes SEM as “as statistical methodology that takes a confirmatory (i.e., hypothesis-testing) approach to the analysis of a structural theory bearing on some phenomenon. . . . The hypothesized model can then be tested statistically in a simultaneous analysis of the entire system of variables to determine the extent to which it is consistent with the data. If goodness-of-fit is adequate, the model argues for the plausibility of postulated relations among variables; if it is inadequate, the tenability of such relations is rejected.”

Taken literally, this confirmatory approach encounters some basic logical difficulties. Consider, for example, the hypothesized model:

$$M = \text{“Cinderella is a terrorist”}$$

Although, goodness-of-fit tests with any data would fail to uncover inconsistency in this hypothesized model, we would find it odd to argue for its plausibility. Attempts to repair the argument by insisting that  $M$  be falsifiable and invoke only measured variables does not remedy the problem. Choosing

$$M = \text{“Barameter readings cause rain and the average age in Los Angeles is higher than 3”}$$

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<sup>1</sup>A more comprehensive account of the history of SEM and its causal interpretations is given in Pearl (1998). Pearl (2009, pp. 368–74) devotes a section of his book *Causality* to advise SEM students on the causal reading of SEM and how do defend it against the skeptics.

will encounter a similar objection; although  $M$  is now falsifiable, and all its variables measured, its success in fitting the data tells us nothing about the causal relations between rain and barometers.

This simple, albeit contrived example, uncovers a basic logical flaw in the conservative confirmatory approach, and underscores the need to spell out the empirical content of the assumptions behind the hypothesized model, the claims inferred by the model, and the degree to which data corroborate the latter.

The interpretation of SEM methodology that emerges from the non-parametric perspective (Pearl, 2009, pp. 159–63, 368–74), makes these specifications explicit and is, therefore, free of such flaws. According to this interpretation, SEM is an inference method that takes three inputs and produces three outputs. The inputs are:

- I-1.** A set  $A$  of qualitative causal *assumptions* which the investigator is prepared to defend on scientific grounds, and a model  $M_A$  that encodes these assumptions. (Typically,  $M_A$  takes the form of a path diagram or a set of structural equations with free parameters. A typical assumption is that certain omitted factors, represented by error terms, are uncorrelated with some variables or among themselves, or that no direct effect exists between a pair of variables.)
- I-2.** A set  $Q$  of *queries* concerning causal and counterfactual relationships among variables of interest. Traditionally,  $Q$  concerned the magnitudes of structural coefficient but, in general models,  $Q$  will address causal relations more directly, e.g.,

$Q_1$  : What is the effect of treatment  $X$  on outcome  $Y$ ?

$Q_2$  : Is this employer guilty of gender discrimination?

Theoretically, each query  $Q_i \in Q$  should be computable from a fully specified model  $M$  in which all functional relationships are given. Non-computable queries are inadmissible.

- I-3.** A set  $D$  of experimental or non-experimental *data*, presumably generated by a process consistent with  $A$ .

The outputs are

- O-1.** A set  $A^*$  of statements which are the logical implications of  $A$ , independent of the data at hand. For example, that  $X$  has no effect on  $Y$  if we hold  $Z$  constant, or that  $X$  and  $Y$  are conditionally independent given  $Z$  in any probability distribution compatible with  $A$ .
- O-2.** A set  $C$  of data-based *claims* concerning the magnitudes or likelihoods of the target queries in  $Q$ , each conditional of  $A$ .  $C$  may contain, for example, the estimated mean and variance of a given structural parameter, or the expected effect of a given intervention. Auxiliary to  $C$ , SEM also generates an estimand  $Q_i(P)$  for each query in  $Q$ , or a determination that  $Q_i$  is not identifiable from  $P$  (Definition 1.)

**O-3.** A list  $T$  of testable statistical implications of  $A$ , and the degree  $g(T_i), T_i \in T$ , to which the data agrees with each of those implications. A typical implication would be the vanishing of a certain regression coefficient; such constraints can be read from data (Definition 3).

The structure of this inferential exercise is shown schematically in Figure 1.

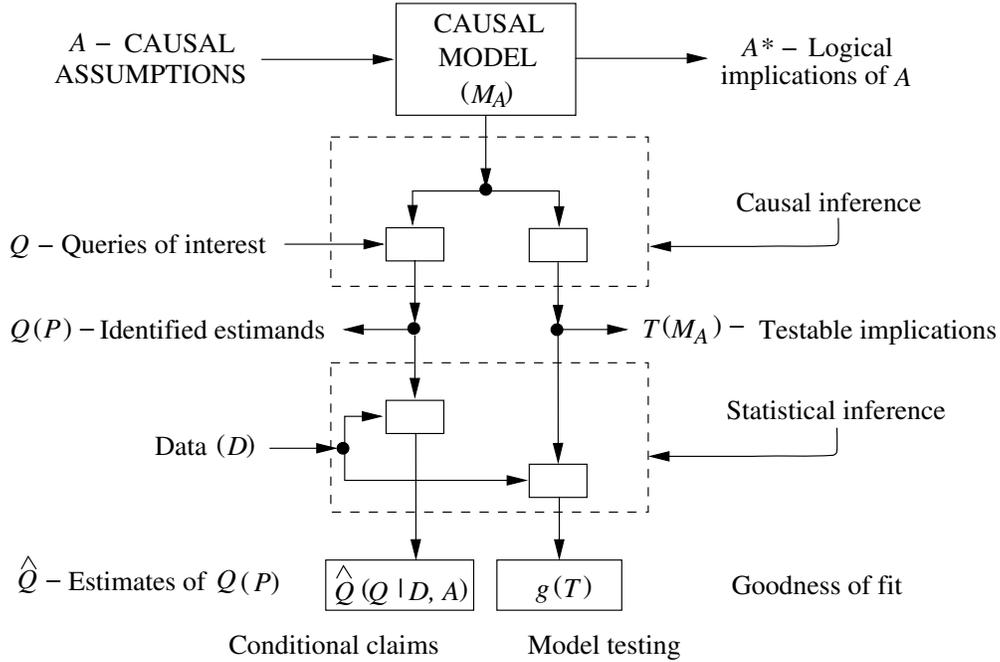


Figure 1: SEM methodology depicted as the an inference engine converting assumptions ( $A$ ), queries ( $Q$ ), and data ( $D$ ) into logical implications ( $A^*$ ) Conditional claims ( $C$ ) and data-fitness indices ( $g(T)$ )

Several observations are worth noting before illustrating these inferences by examples. First, SEM is not a traditional statistical methodology, typified by hypothesis testing or estimation, because both claims and assumptions cannot be defined in terms of density functions of realizable variables (Pearl, 2009).

Second, all claims produced by an SEM study are conditional on the validity of  $A$ , and should be reported in conditional format: “If  $A$  then  $C_i$ ” for any claim  $C_i \in C$ . Such claims, despite their conditional part, are significantly more assertive than their meek, confirmatory predecessors. They assert that anyone willing to accept  $A$ , must also accept  $C_i$  out of logical necessity. Moreover, no other method can do better, that is, if SEM analysis finds that a set  $A$  of assumptions is necessary for inferring a claim  $C_i$ , no other methodology can infer  $C_i$  with a weaker set of assumptions.<sup>2</sup>

Thirdly, passing a goodness-of-fit test is not a prerequisite for the validity of the conditional claim “If  $A$  then  $C_i$ ,” nor for the validity of  $C_i$ . While it is important to know if any

<sup>2</sup>This is important to emphasize in view of often heard critics that, in SEM, one must start with a model in which all causal relations are presumed known, at least qualitatively. Other methods must rest on the same knowledge, though some tend to hide the assumptions under catch-all terms such as “ignorability” or “nonconfoundedness.”

assumptions in  $A$  are inconsistent with the data,  $M_A$  may not have any testable implications whatsoever. In such a case, the assertion “If  $A$  then  $C_i$ ” may still be extremely informative in a decision making context, since each  $C_i$  conveys quantitative information extracted from the data rather than qualitative assumptions  $A$  with which the study commences. Moreover, even if  $A$  turns out inconsistent with  $D$ , the inconsistencies may be entirely due to portions of the model which have nothing to do with the derivation of  $C_i$ . It is therefore important to identify which statistical implication of ( $A$ ) is responsible for the inconsistency; global tests for goodness-of-fit hide this information (Pearl, 2009, 2004, pp. 144-45).

Finally, and this has been realized by SEM researchers in the late 1980’s, there is nothing in SEM’s methodology to protect  $C$  from the inevitability of contradictory equivalent models, namely, models that satisfy all the testable implications of  $M_A$  and still advertise claims that contradict  $C$ . Modern developments in graphical modeling have devised visual and algorithmic tools for detecting, displaying, and enumerating equivalent models. Researchers should keep in mind therefore that only a tiny portion of the assumptions behind each SEM study lends itself to scrutiny by the data; the bulk of it must remain untestable, at the mercy of scientific judgment.

## 4 The Causal Reading of Structural Equation Models

### 4.1 The assumptions and their representation

In this section we will illustrate the inferences outlined in Figure 1 using simple structural models consisting of linear equations and their nonparametric counterparts, encoded via diagrams. Consider the linear structural equations

$$y = \beta x + u_Y, \quad x = u_X \tag{1}$$

where  $x$  stands for the level (or severity) of a disease,  $y$  stands for the level (or severity) of a symptom, and  $u_Y$  stands for all factors, other than the disease in question, that could possibly affect  $Y$  when  $X$  is held constant. In interpreting this equation we should think of a physical process whereby nature *examines* the values of all variables in the domain and, accordingly, *assigns* to variable  $Y$  the value  $y = \beta x + u_Y$ . Similarly, to “explain” the occurrence of disease  $X$ , we write  $x = u_X$ , where  $U_X$  stands for all factors affecting  $X$ , which may in general include factors in  $U_Y$ .

To express the directionality of the underlying process, we should either replace the equality sign with an assignment symbol  $:=$ , or augment the equation with a “path diagram,” in which arrows are drawn from causes to their effects, as in Figure 2. The absence of an arrow makes the empirical claim that Nature assigns values to one variable irrespective of another. In our example, the diagram encodes the possible existence of (direct) causal influence of  $X$  on  $Y$ , and the absence of causal influence of  $Y$  on  $X$ , while the equations encode the quantitative relationships among the variables involved, to be determined from the data. The “path coefficient,”  $\beta$ , quantifies the (direct) causal effect of  $X$  on  $Y$ . Once we commit to a particular numerical value of  $\beta$ , the equation claims that a unit increase for  $X$  would result in  $\beta$  units increase of  $Y$  regardless of the values taken by other variables in the

model, regardless of the statistics of  $U_X$  and  $U_Y$ , and regardless of whether the increase in  $X$  originates from external manipulations or variations in  $U_X$ .

The variables  $U_X$  and  $U_Y$  are called “exogenous”; they represent observed or unobserved background factors that the modeler decides to keep unexplained—that is, factors that influence but are not influenced by the other variables (called “endogenous”) in the model. Unobserved exogenous variables in structural equations, sometimes called “disturbances” or “errors,” differ fundamentally from residual terms in regression equations. The latter, usually denoted by letters  $\epsilon_X, \epsilon_Y$ , are artifacts of analysis which, by definition, are uncorrelated with the regressors. The former are shaped by physical reality (e.g., genetic factors, socio-economic conditions), not by analysis; they are treated as any other variable, though we often cannot measure their values precisely and must resign ourselves to merely acknowledging their existence and assessing qualitatively how they relate to other variables in the system.

If correlation is presumed possible, it is customary to connect the two variables,  $U_Y$  and  $U_X$ , by a dashed double arrow, as shown in Figure 2(b). By allowing correlations among omitted factors, we encode in effect the presence of *latent* variables affecting both  $X$  and  $Y$ , as shown explicitly in Figure 2(c), which is the standard representation in the SEM literature (e.g., Bollen, 1989). If, however, our attention focuses on causal relations among observed rather than latent variables, there is no reason to distinguish between correlated errors and interrelated latent variables; it is only the distinction between correlated and uncorrelated errors (e.g., between Figure 2(a) and (b)) that need to be made. Moreover, when the error terms are uncorrelated, it is often more convenient to eliminate them altogether from the diagram (as in Figure 5, Section 5), with the understanding that every variable,  $X$ , is subject to the influence of an independent disturbance  $U_X$ .

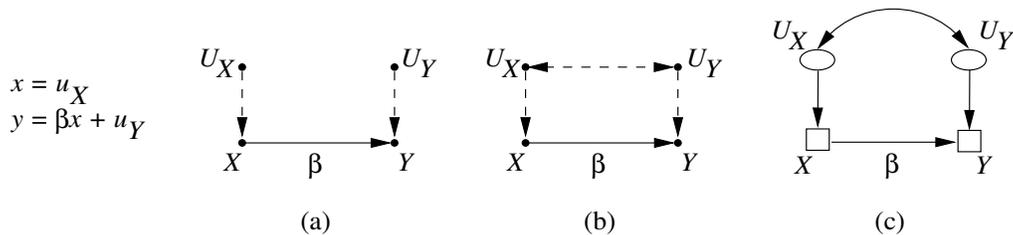


Figure 2: A simple structural equation model, and its associated diagrams, showing (a) independent unobserved exogenous variables (connected by dashed arrows), (b) dependent exogenous variables, and (c) an equivalent, more traditional notation, in which latent variables are enclosed in ovals.

In reading path diagrams, it is common to use kinship relations such as parent, child, ancestor, and descendent, the interpretation of which is usually self-evident. For example, the arrow in  $X \rightarrow Y$  designates  $X$  as a parent of  $Y$  and  $Y$  as a child of  $X$ . A “path” is any consecutive sequence of edges, solid or dashed. For example, there are two paths between  $X$  and  $Y$  in Figure 2(b), one consisting of the direct arrow  $X \rightarrow Y$  while the other tracing the nodes  $X, U_X, U_Y$ , and  $Y$ .

In path diagrams, causal assumptions are encoded not in the links but, rather, in the missing links. An arrow merely indicates the possibility of causal connection, the strength of which remains to be determined (from data); a missing arrow represents a claim of zero

influence, while a missing double arrow represents a claim of zero covariance. Both assumptions are causal, not statistical, since none can be determined from the joint density of the observed variables,  $X$  and  $Y$ ; though both can be tested in experimental settings (e.g., randomized trials).

## 4.2 Causal Assumptions in Nonparametric Models

To extend the capabilities of SEM methods to models involving discrete variables, nonlinear dependencies, and heterogeneous effect modifications, we need to detach the notion of “effect” from its algebraic representation as a coefficient in an equation, and redefine “effect” as a general capacity to transmit *changes* among variables. The central idea is to exploit the invariant characteristics of structural equations without committing to a specific functional form. For example, the nonparametric interpretation of the diagram in Figure 3(a) corresponds to a set of three unknown functions, each corresponding to one of the observed

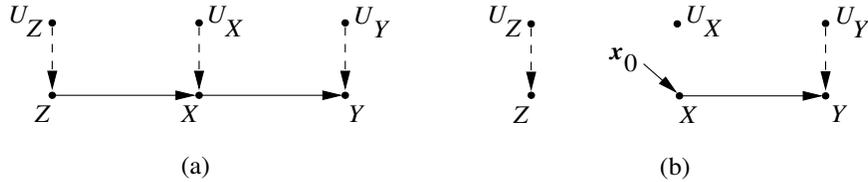


Figure 3: The diagrams associated with (a) the structural model of equation (2) and (b) the modified model of equation (3), representing the intervention  $do(X = x_0)$ .

variables:

$$\begin{aligned}
 z &= f_Z(u_Z) \\
 x &= f_X(z, u_X) \\
 y &= f_Y(x, u_Y),
 \end{aligned}
 \tag{2}$$

where in this particular example  $U_Z, U_X$  and  $U_Y$  are assumed to be jointly independent but otherwise arbitrarily distributed. Each of these functions represents a causal process (or mechanism) that determines the value of the left variable (output) from the values on the right variables (inputs). The absence of a variable from the right-hand side of an equation encodes the assumption that nature ignores that variable in the process of determining the value of the output variable. For example, the absence of variable  $Z$  from the arguments of  $f_Y$  conveys the empirical claim that variations in  $Z$  will leave  $Y$  unchanged, as long as variables  $U_Y$  and  $X$  remain constant.

## 4.3 Representing Interventions and Causal effects

Remarkably, this feature of invariance permits us to derive powerful claims about causal effects and counterfactuals, despite our ignorance of functional and distributional forms. This is done through a mathematical operator called  $do(x)$ , which simulates physical interventions by deleting certain functions from the model, replacing them with a constant  $X = x$ , while keeping the rest of the model unchanged. For example, to emulate an intervention  $do(x_0)$

that holds  $X$  constant (at  $X = x_0$ ) in model  $M$  of Figure 3(a), we replace the equation for  $x$  in equation (2) with  $x = x_0$ , and obtain a new model,  $M_{x_0}$ ,

$$\begin{aligned} z &= f_Z(u_Z) \\ x &= x_0 \\ y &= f_Y(x, u_Y), \end{aligned} \tag{3}$$

the graphical description of which is shown in Figure 3(b).

The joint distribution associated with the modified model, denoted  $P(z, y|do(x_0))$  describes the postintervention distribution of variables  $Y$  and  $Z$  (also called “controlled” or “experimental” distribution), to be distinguished from the preintervention distribution,  $P(x, y, z)$ , associated with the original model of equation (2). For example, if  $X$  represents a treatment variable,  $Y$  a response variable, and  $Z$  some covariate that affects the amount of treatment received, then the distribution  $P(z, y|do(x_0))$  gives the proportion of individuals that would attain response level  $Y = y$  and covariate level  $Z = z$  under the hypothetical situation in which treatment  $X = x_0$  is administered uniformly to the population.

In general, we can formally define the postintervention distribution by the equation

$$P_M(y|do(x)) \triangleq P_{M_x}(y) \tag{4}$$

In words: In the framework of model  $M$ , the postintervention distribution of outcome  $Y$  is defined as the probability that model  $M_x$  assigns to each outcome level  $Y = y$ . From this distribution, which is readily computed from any fully specified model  $M$ , we are able to assess treatment efficacy by comparing aspects of this distribution at different levels of  $x_0$ . However, the central question in the analysis of causal effects is the question of *identification* in partially specified models: Given assumptions set  $A$  (as embodied in the model), can the controlled (postintervention) distribution,  $P(Y = y|do(x))$ , be estimated from data governed by the preintervention distribution  $P(z, x, y)$ ?

In linear parametric settings, the question of identification reduces to asking whether some model parameter,  $\beta$ , has a unique solution in terms of the parameters of  $P$  (say the population covariance matrix). In the nonparametric formulation, the notion of “has a unique solution” does not directly apply since quantities such as  $Q(M) = P(y|do(x))$  have no parametric signature and are defined procedurally by simulating an intervention in a causal model  $M$ , as in equation (3). The following definition captures the requirement that  $Q$  be estimable from the data:

**Definition 1** (identifiability) (Pearl, 2000, p. 77)

*A quantity  $Q(M)$  is identifiable, given a set of assumptions  $A$ , if for any two models  $M_1$  and  $M_2$  that satisfy  $A$ , we have*

$$P(M_1) = P(M_2) \Rightarrow Q(M_1) = Q(M_2) \tag{5}$$

In words, the functional details of  $M_1$  and  $M_2$  do not matter; what matters is that the assumptions in  $A$  (e.g., those encoded in the diagram) would constrain the variability of those details in such a way that equality of  $P$ 's would entail equality of  $Q$ 's. When this happens,  $Q$  depends on  $P$  only and should therefore be expressible in terms of the parameters of  $P$ . Section 5.3 will exemplify and operationalize this notion.

## 4.4 Counterfactual Analysis in Structural Models

Not all questions of causal character can be encoded in  $P(y|do(x))$  type expressions, thus implying that not all causal questions can be answered from experimental studies. For example, retrospective questions regarding causes of a given effect (e.g., what fraction of test failure cases are *due to* a specific educational program?) cannot be answered from experimental studies, and naturally this kind of question cannot be expressed in  $P(y|do(x))$  notation. To answer such questions, a probabilistic analysis of counterfactuals is required, one dedicated to the relation “ $Y$  would be  $y$  had  $X$  been  $x$  in situation  $U = u$ ,” denoted  $Y_x(u) = y$ . Remarkably, unknown to most economists and philosophers, structural equation models provide the formal interpretation and symbolic machinery for analyzing such counterfactual relationships.

The key idea is to interpret the phrase “had  $X$  been  $x$ ” as an instruction to make a minimal modification in the current model, which may have assigned  $X$  a different value, say  $X = x'$ , so as to ensure the specified condition  $X = x$ . Such a minimal modification amounts to replacing the equation for  $X$  by a constant  $x$ , as we have done in equation (3). This replacement permits the constant  $x$  to differ from the actual value of  $X$  (namely  $f_X(z, u_X)$ ) without rendering the system of equations inconsistent, thus yielding a formal interpretation of counterfactuals in multistage models, where the dependent variable in one equation may be an independent variable in another.

**Definition 2** (unit-level counterfactuals) (Pearl, 2000, p. 98)

*Let  $M$  be a fully specified structural model and  $M_x$  a modified version of  $M$ , with the equation(s) of  $X$  replaced by  $X = x$ . Denote the solution for  $Y$  in the equations of  $M_x$  by the symbol  $Y_{M_x}(u)$ . The counterfactual  $Y_x(u)$  (Read: “The value of  $Y$  in unit  $u$ , had  $X$  been  $x$ ”) is given by*

$$Y_x(u) \triangleq Y_{M_x}(u). \quad (6)$$

In words: The counterfactual  $Y_x(u)$  in model  $M$  is defined as the solution for  $Y$  in the “surgically modified” submodel  $M_x$ .

We see that every structural equation, say  $y = a + bx + u_Y$ , carries counterfactual information,  $Y_{xz}(u) = q + bx + u_Y$ , where  $Z$  is any set of variables that do not appear on the right hand side of the equation. Naturally, when  $U$  is a random variable,  $Y_x$  will be a random variable as well, the distribution of which is dictated by both  $P(u)$  and the model  $M_x$ . It can be shown (Pearl, 2009, Ch. 7) that Eq. (6) permits us to define joint distributions of counterfactual variables and to detect conditional independencies of counterfactuals directly from the path diagram.

## 4.5 Relations to the Potential Outcome Framework

Definition 2 constitutes the bridge between SEM and a framework called “potential outcome” (Rubin, 1974) which is often presented as a “more principled alternative” to SEM (Holland, 1988; Sobel, 1996, 2008). Such claims are misleading and misinformed; the two frameworks have been proven to be a logically equivalent differing only in the language in

which researchers are permitted to express assumptions, with Definition 2 providing the formal basis for both. A theorem in one is a theorem in the other Pearl (2009, pp. 228–31).

The idea of potential-outcome analysis is simple. Researchers who feel uncomfortable presenting their assumptions in diagrams or structural equations may do so in a round-about way, using randomized trial as a ruling paradigm, and interpret the counterfactual  $Y_x(u)$  as the potential outcome of subject  $u$  to hypothetical treatment  $X = x$ . The causal inference problem is then set up as one of “missing data,” where the missing data are the values of the potential outcomes  $Y_x(u)$  under the treatment not received, while the observed data  $Y(u)$  include the values of the potential outcomes under the received treatments.

Thus,  $Y_x$  becomes a new latent variable which reveals its value through the observed variable  $Y(u)$  only when  $X = x$ , through the relation

$$X = x \implies Y_x = Y, \tag{7}$$

Beyond this relation (known as “consistency assumption”), the investigator may ignore the fact that  $Y_x$  is actually  $Y$  itself, only measured under different conditions, and proceed to estimate the average causal effect,  $E(Y_{x'}) - E(Y_x)$ , with all the machinery that statistics has developed for missing data. Moreover, since (7) is also a theorem in the logic of structural counterfactuals (Pearl, 2009, Ch. 7) and a complete one,<sup>3</sup> researchers in this camp are guaranteed never to obtain results that conflict with those derived in the structural framework.

The weakness of this approach surfaces in the problem formulation phase where, deprived of diagrams and structural equations, researchers are forced to express the (inescapable) assumption set  $A$  in a language totally removed from scientific knowledge, for example, in the form of conditional independencies among counterfactual variables (see Pearl, 2010a). To overcome this obstacle, Pearl (2009) has devised a way of combining the best features of the two approaches. It is based on encoding causal assumptions in the language of diagrams or structural equations; translating these assumptions into counterfactual notation; performing derivation in the algebraic language of counterfactuals, using axioms derived from Eq. (6) and, finally, interpreting the result in plain causal language. The mediation problem of the next Section illustrates how such symbiosis clarifies the conceptualization and estimation of direct and indirect effects, a task that has lingered on for several decades.

## 5 The Testable Implications of Structural Models

Thus far we discussed the top part of the inference process in Figure 1; i.e., the assumptions that enter into a structural model, the logical implications of those assumptions and typical queries that an investigator may wish to pose, for example,  $Q = P(y|do(x))$  or  $Q = P(Y_x|x', y', z')$ . This section deals with the testable implications of structural models,<sup>4</sup> sometimes called “over-identifying restrictions,” and ways of reading them from the graph.

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<sup>3</sup>In other words, a complete axiomatization of structural counterfactuals in recursive systems consists of (7) and a few non essential details (Halpern, 1998).

<sup>4</sup>This nomenclature may be misleading because, as shown in Figure 1, testability and identifiability have little to do with each other.

## 5.1 The $d$ -separation criterion

Although each causal assumption in isolation cannot be tested in non-experimental studies, the sum total of all causal assumptions in a model often has testable implications. The chain model of Figure 3(a), for example, encodes seven causal assumptions, each corresponding to a missing arrow or a missing double-arrow between a pair of variables. None of those assumptions is testable in isolation, yet the totality of all seven assumptions implies that  $Z$  is unassociated with  $Y$  in every stratum of  $X$ . Such testable implications can be read off the diagrams using a graphical criterion known as  $d$ -separation (Pearl, 1988).

### Definition 3 ( $d$ -separation)

A set  $S$  of nodes is said to block a path  $p$  if either (1)  $p$  contains at least one arrow-emitting node that is in  $S$ , or (2)  $p$  contains at least one collision node that is outside  $S$  and has no descendant in  $S$ . If  $S$  blocks all paths from set  $X$  to set  $Y$ , it is said to “ $d$ -separate  $X$  and  $Y$ ,” and then,  $X$  and  $Y$  are independent given  $S$ , written  $X \perp\!\!\!\perp Y | S$ .<sup>5</sup>

To illustrate, the path  $U_Z \rightarrow Z \rightarrow X \rightarrow Y$  in Figure 3(a) is blocked by  $S = \{Z\}$  and by  $S = \{X\}$ , since each emits an arrow along that path. Consequently we can infer that the conditional independencies  $U_Z \perp\!\!\!\perp Y | Z$  and  $U_Z \perp\!\!\!\perp Y | X$  will be satisfied in any probability function that this model can generate, regardless of how we parametrize the arrows. Likewise, the path  $U_Z \rightarrow Z \rightarrow X \leftarrow U_X$  is blocked by the null set  $\{\emptyset\}$ , but it is not blocked by  $S = \{Y\}$  since  $Y$  is a descendant of the collision node  $X$ . Consequently, the marginal independence  $U_Z \perp\!\!\!\perp U_X$  will hold in the distribution, but  $U_Z \perp\!\!\!\perp U_X | Y$  may or may not hold. This special handling of collision nodes (or *colliders*, e.g.,  $Z \rightarrow X \leftarrow U_X$ ) reflects a general phenomenon known as *Berkson’s paradox* (Berkson, 1946), whereby observations on a common consequence of two independent causes render those causes dependent. For example, the outcomes of two independent coins are rendered dependent by the testimony that at least one of them is a tail.

The testable implications of any given model are vividly advertised by its associated graph  $G$ . Each  $d$ -separation condition in  $G$  corresponds to a conditional independence test that can be performed on the data to support or refute the validity of  $M$ . These can easily be enumerated by attending to each missing edge in the graph. For example, in Figure 4, the missing edges are  $Z_1 - Z_2$ ,  $Z_1 - Y$ , and  $Z_2 - X$ . Accordingly, the testable implications

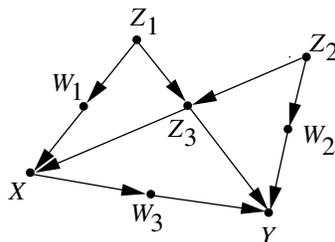


Figure 4: A Markovian model illustrating  $d$ -separation. Error terms are assumed mutually independent and not shown explicitly.

<sup>5</sup>In linear models,  $d$ -separation is applicable to cyclic models as well.

of  $M$  are

$$\begin{aligned} Z_1 &\perp\!\!\!\perp Z_2 \\ Z_1 &\perp\!\!\!\perp Y \mid \{X_1, Z_2, Z_3\} \\ Z_2 &\perp\!\!\!\perp X \mid \{Z_1, Z_3\}. \end{aligned}$$

In linear systems, these conditional independence constraints translate into zero coefficients in the corresponding regression equations. For example, the three implications above translate into  $a = 0$ ,  $b_1 = 0$ , and  $c_1 = 0$  in the following regressions:

$$\begin{aligned} Z_1 &= aZ_2 + \epsilon \\ Z_1 &= b_1Y + b_2X + b_3Z_2 + b_4Z_3 + \epsilon' \\ Z_2 &= c_1X + c_3Z_1 + c_4Z_3 + \epsilon''. \end{aligned}$$

Such tests are easily conducted by routine regression techniques, and they provide valuable diagnostic information for model modification, in case any of them fail (see Pearl, 2009, pp. 143–45). Software routines for automatic detection of all such tests, as well as other implications of graphical models, are reported in Kyono (2010).

If the model is Markovian (i.e., acyclic with no unobserved confounders), then the  $d$ -separation conditions are the ONLY testable implications of the model. If the model contains latent common causes, then additional constraints can be imposed, beyond the additional constraints can be imposed, beyond the  $d$ -separation conditions.<sup>6</sup>

## 5.2 Equivalent Models

$D$ -separation also defines conditions for model equivalence that are easily ascertained in the Markovian models (Verma and Pearl, 1990) as well as semi-Markovian models (Ali et al., 2009). These mathematically proven conditions should supercede the heuristic (and occasionally faulty) rules prevailing in SEM’s research (Lee and Hershberger, 1990).

For example, consider the model of Figure 5. According to the replacement criterion of

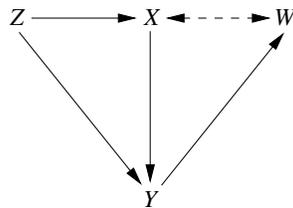


Figure 5: Showing discrepancy between Lee and Hershberger’s replacement rule and  $d$ -separation, which forbids the replacement of  $X \rightarrow Y$  by  $X \leftrightarrow Y$ .

Lee and Hershberger we can replace the arrow  $X \rightarrow Y$  with a double-arrow edge  $X \leftrightarrow Y$  (representing residual correlation), since all predictors ( $Z$ ) of the effect variable ( $Y$ ) are the same as those for the source variable ( $X$ ). Unfortunately, the post-replacement model

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<sup>6</sup>These constraints are called “dormant independence” (Shpitser and Pearl, 2008) or Verma’s constraints (Verma and Pearl, 1990).

imposes additional constraint,  $r_{WZ.Y} = 0$ , that is not imposed by the pre-replacement model. This can be seen from the fact that, conditioned on  $Y$ , the path  $Z \rightarrow Y \leftarrow X \leftrightarrow W$  is unblocked and will become blocked if replaced by  $Z \rightarrow Y \leftrightarrow X \leftrightarrow W$ . The same applies to path  $Z \rightarrow X \leftrightarrow W$ , since  $Y$  would cease to be a descendant of  $X$ .

### 5.3 Identification Using Graphs—the Back-Door Criterion

Consider an observational study where we wish to find the effect of  $X$  on  $Y$ —for example, treatment on response—and assume that the factors deemed relevant to the problem are structured as in Figure 4; some of these factors may be unmeasurable, such as genetic trait or life style; others are measurable, such as gender, age, and salary level. Using the terminology of Section 3, our problem is to determine whether the query  $Q = P(y|do(x))$  is identifiable, given the model and, if so, to derive an estimand  $Q(P)$  to guide the estimation of  $Q$ .

This problem is typically solved by “adjustment,” that is, to select a subset of factors for measurement, so that comparison of treated versus untreated subjects having the same values of the selected factors gives the correct treatment effect in that subpopulation of subjects. Such a set of factors is called a “sufficient set” or “admissible set” for adjustment.

The following criterion, named “back-door” in Pearl (1993), provides a graphical method of selecting admissible sets of factors, and demonstrates that nonparametric queries such as  $Q = P(y|do(x))$  can sometimes be identified with no knowledge of the functional form of the equations or the distributions of the latent variables in  $M$ .

**Definition 4** (admissible sets—the back-door criterion) *A set  $S$  is admissible (or “sufficient”) if two conditions hold:*

1. *No element of  $S$  is a descendant of  $X$ .*
2. *The elements of  $S$  “block” all “back-door” paths from  $X$  to  $Y$ —namely, all paths that end with an arrow pointing to  $X$ .*

In this criterion, “blocking” is interpreted as in Definition 1. Based on this criterion we see, for example, that the sets  $\{Z_1, Z_2, Z_3\}$ ,  $\{Z_1, Z_3\}$ ,  $\{W_1, Z_3\}$ , and  $\{W_2, Z_3\}$  are each sufficient for adjustment, because each blocks all back-door paths between  $X$  and  $Y$ . The set  $\{Z_3\}$ , however, is not sufficient for adjustment because it does not block the path  $X \leftarrow W_1 \leftarrow Z_1 \rightarrow Z_3 \leftarrow Z_2 \rightarrow W_2 \rightarrow Y$ .

The intuition behind the back-door criterion is as follows. The back-door paths in the diagram carry spurious associations from  $X$  to  $Y$ , while the paths directed along the arrows from  $X$  to  $Y$  carry causative associations. Blocking the former paths (by conditioning on  $S$ ) ensures that the measured association between  $X$  and  $Y$  is purely causal, namely, it correctly represents the target quantity: the causal effect of  $X$  on  $Y$ . The reason for excluding descendants of  $X$  (e.g.,  $W_3$  or any of its descendants) and contradictions for relaxing this restriction are given in (Pearl, 2009, p. 338–41).

The back-door criterion provides a powerful solution to the identification problem, since finding a sufficient set  $S$  permits us to write

$$P(Y = y|do(X = x)) = \sum_s P(Y = y|X = x, S = s)P(S = s) \quad (8)$$

Since all factors on the right-hand side of the equation are estimable (e.g., by regression) from the preinterventional data, the causal effect can likewise be estimated from such data without bias.

Remarkably, a close cousin of the back door criterion, has resolved an age-long identification problem in linear SEMs: Under what conditions can a path coefficient  $\beta$  be estimated as a regression coefficient, and what variables should serve as the regressors? The answer is given by a criterion called “single door” (Pearl, 2009, p. 150) which reads:

**Corollary 1** (*the single door criterion*)

*Let  $\beta$  be the structural coefficient labeling the arrow  $X \rightarrow Y$  and let  $r_{YX.S}$  stand for the  $X$  coefficient (slope) in the regression of  $Y$  on  $X$  and  $S$ , namely,  $r_{YX.S} = \frac{\partial}{\partial x} E(Y|x, s)$ . The equality  $\beta = r_{YX.S}$  holds if*

1. *the set  $S$  contains no descendant of  $Y$  and*
2.  *$S$  blocks all paths from  $X$  to  $Y$ , except the direct path  $X \rightarrow Y$ .*

In Figure 3, for example,  $\beta$  equals the coefficient  $b_1$  in the regression  $Y = b_1X + b_2Z + \epsilon$ . while  $\beta_{YW}$ , labeling the arrow  $Y \rightarrow W$ , is equal to the coefficient  $c_1$  in the regression

$$W = c_1Y + c_2X + c_3Z + \epsilon.$$

Note that regressing  $W$  on  $Y$  and  $X$  alone is insufficient, for it would leave the path  $Y \leftarrow Z \rightarrow X \leftrightarrow W$  unblocked.

Additional identification conditions for linear models are given in Pearl (2009, Ch. 5) and Brito and Pearl (2002) and implemented in Kyono (2010). Complete graphical criteria for causal-effect identification in non-parametric models is developed in Tian and Pearl (2002) and Shpitser and Pearl (2006b).

## 5.4 Mediation: Direct and Indirect Effects

### 5.4.1 Decomposing effects, aims, and challenges

The decomposition of effects into their direct and indirect components carries theoretical scientific importance, for it tells us “how nature works” and, therefore, enables us to predict behavior under a rich variety of conditions and interventions. For example, an investigator may be interested in assessing the extent to which the effect of a given variable can be reduced by weakening an intermediate process, standing between that variable and the outcome.

Structural equation models provide a natural language for analyzing path-specific effects and, indeed, considerable literature on direct, indirect, and total effects has been authored by SEM researchers (Bollen, 1989), for both recursive and nonrecursive models. This analysis

usually involves sums of powers of coefficient matrices, where each matrix represents the path coefficients associated with the structural equations.

Yet despite its ubiquity, the analysis of mediation has long been a thorny issue in the social and behavioral sciences (Baron and Kenny, 1986; MacKinnon, 2008) primarily because the distinction between causal parameters and their regressional interpretations were often conflated. The difficulties were further amplified in nonlinear models, where sums and products are no longer applicable. As demands grew to tackle problems involving categorical variables and nonlinear interactions, researchers could no longer define direct and indirect effects in terms of structural or regressional coefficients, and all attempts to extend the linear paradigms of effect decomposition to nonlinear systems produced distorted results (MacKinnon et al., 2007). The counterfactual reading of structural equations (6) enables us to redefine and analyze direct and indirect effects from first principles, uncommitted to distributional assumptions or a particular parametric form of the equations.

### 5.4.2 Direct Effects

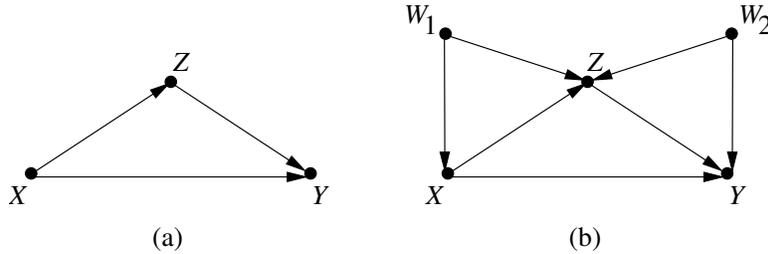


Figure 6: A generic model depicting mediation through  $Z$  (a) with no confounders and (b) with two confounders,  $W_1$  and  $W_2$ .

Conceptually, we can define the direct effect  $DE_{x,x'}(Y)$ <sup>7</sup> as the expected change in  $Y$  induced by changing  $X$  from  $x$  to  $x'$  while keeping all mediating factors constant at whatever value they *would have obtained* under  $do(x)$  (Robins and Greenland, 1992; Pearl, 2001). Accordingly, Pearl (2001) defined direct effect using counterfactual notation:

$$DE_{x,x'}(Y) = E(Y_{x',Z_x}) - E(Y_x). \quad (9)$$

Here,  $Y_{x',Z_x}$  represents the value that  $Y$  would attain under the operation of setting  $X$  to  $x'$  and, simultaneously, setting  $Z$  to whatever value it would have obtained under the setting  $X = x$ . Given certain assumptions of "no confounding," it is possible to show Pearl (2001) that the direct effect can be reduced to a do-expression:

$$DE_{x,x'}(Y) = \sum_z [E(Y|do(x', z)) - E(Y|do(x, z))]P(z|do(x)). \quad (10)$$

---

<sup>7</sup>Robins and Greenland (1992) called this notion of direct effect "Pure" while Pearl called it "Natural," denoted  $NDE$ , to be distinguished from the "controlled direct effect" which is specific to one level of the mediator  $Z$ . We will delete the letter "N" from the acronyms of both the direct and indirect effect, and use  $DE$  and  $IE$ , respectively.

In particular, expression (10) is both valid and identifiable in Markovian models (i.e., no unobserved confounders) where each term on the right can be reduced to a “do-free” expression using equation (8) and then estimated by regression.

For example, for the model in Figure 6(b), equation (10) reads

$$DE_{x,x'}(Y) = \sum_z \sum_{w_2} P(w_2)[E(Y|x', z, w_2) - E(Y|x, z, w_2)] \sum_{w_1} P(z|x, w_1)P(w_1). \quad (11)$$

while for the confounding-free model of Figure 6(a) we have

$$DE_{x,x'}(Y) = \sum_z [E(Y|x', z) - E(Y|x, z)]P(z|x). \quad (12)$$

Both (11) and (12) can easily be estimated by a two-step regression.

## 5.5 Indirect Effects

Remarkably, the definition of the direct effect (9) can be turned around and provide an operational definition for the *indirect effect*—a concept shrouded in mystery and controversy, because it is impossible, using any physical intervention, to disable the direct link from  $X$  to  $Y$  so as to let  $X$  influence  $Y$  solely via indirect paths.

The *indirect effect*,  $IE$ , of the transition from  $x$  to  $x'$  is defined as the expected change in  $Y$  affected by holding  $X$  constant, at  $X = x$ , and changing  $Z$  to whatever value it would have attained had  $X$  been set to  $X = x'$ . Formally, this reads

$$IE_{x,x'}(Y) \triangleq E[(Y_{x,Z_{x'}}) - E(Y_x)], \quad (13)$$

which is almost identical to the direct effect (equation 9) save for exchanging  $x$  and  $x'$  in the first term (Pearl, 2001).

Indeed, it can be shown that, in general, the total effect  $TE$  of a transition is equal to the *difference* between the direct effect of that transition and the indirect effect of the reverse transition. Formally,

$$TE_{x,x'}(Y) \triangleq E(Y_{x'} - Y_x) = DE_{x,x'}(Y) - IE_{x',x}(Y). \quad (14)$$

In linear systems, where reversal of transitions amounts to negating the signs of their effects, we have the standard additive formula

$$TE_{x,x'}(Y) = DE_{x,x'}(Y) + IE_{x,x'}(Y). \quad (15)$$

Since each term above is based on an independent operational definition, this equality constitutes a formal justification for the additive formula used routinely in linear systems.

## 5.6 The Mediation Formula: A Simple Solution to a Thorny Problem

This subsection demonstrates how the solution provided in equations (12) and (15) can be applied in assessing mediation effects in nonlinear models. We will use the simple mediation

model of Figure 6(a), where all error terms (not shown explicitly) are assumed to be mutually independent, with the understanding that adjustment for appropriate sets of covariates  $W$  may be necessary to achieve this independence (as in equation 11) and that integrals should replace summations when dealing with continuous variables (Imai et al., 2008).

Combining (12) and (14), the expression for the indirect effect,  $IE$ , becomes

$$IE_{x,x'}(Y) = \sum_z E(Y|x, z)[P(z|x') - P(z|x)] \quad (16)$$

which provides a general formula for mediation effects, applicable to any nonlinear system, any distribution (of  $U$ ), and any type of variables. Moreover, the formula is readily estimable by regression. Owing to its generality and ubiquity, I have referred to this expression as the “Mediation Formula” (Pearl, 2009, 2010b).

The Mediation Formula represents the average increase in the outcome  $Y$  that the transition from  $X = x$  to  $X = x'$  is expected to produce absent any direct effect of  $X$  on  $Y$ . Though based on solid causal principles, it embodies no causal assumption other than the generic mediation structure of Figure 6(a). When the outcome  $Y$  is binary (e.g., recovery, or hiring) the ratio  $(1 - IE/TE)$  represents the fraction of responding individuals who owe their response to direct paths, while  $(1 - DE/TE)$  represents the fraction who owe their response to  $Z$ -mediated paths.

The Mediation Formula tells us that  $IE$  depends only on the expectation of the counterfactual  $Y_{xz}$ , not on its functional form  $f_Y(x, z, u_Y)$  or its distribution  $P(Y_{xz} = y)$ . It calls therefore for a two-step regression which, in principle, can be performed nonparametrically. In the first step we regress  $Y$  on  $X$  and  $Z$ , and obtain the estimate

$$g(x, z) = E(Y|x, z)$$

for every  $(x, z)$  cell. In the second step we estimate the conditional expectation of  $g(x, z)$  with respect to  $z$ , conditional on  $X = x'$  and  $X = x$ , respectively, and take the difference

$$IE_{x,x'}(Y) = E_z(g(x, z)|x') - E_z(g(x, z)|x).$$

Nonparametric estimation is not always practical. When  $Z$  consists of a vector of several mediators, the dimensionality of the problem might prohibit the estimation of  $E(Y|x, z)$  for every  $(x, z)$  cell, and the need arises to use parametric approximation. We can then choose any convenient parametric form for  $E(Y|x, z)$  (e.g., linear, logit, probit), estimate the parameters separately (e.g., by regression or maximum likelihood methods), insert the parametric approximation into (16) and estimate its two conditional expectations (over  $z$ ) to get the mediated effect (VanderWeele, 2009).

Let us examine what the Mediation Formula yields when applied to the linear version of Figure 6(a), which reads

$$\begin{aligned} x &= u_X \\ z &= b_0 + b_1x + u_Z \\ y &= c_0 + c_1x + c_2z + u_Y \end{aligned} \quad (17)$$

with  $u_X, u_Y$ , and  $u_Z$  uncorrelated, zero-mean error terms. Computing the conditional expectation in (16) gives

$$E(Y|x, z) = E(c_0 + c_1x + c_2z + u_Y) = c_0 + c_1x + c_2z$$

and yields

$$\begin{aligned} IE_{x,x'}(Y) &= \sum_z (c_1x + c_2z)[P(z|x') - P(z|x)]. \\ &= c_2[E(Z|x') - E(Z|x)] \end{aligned} \tag{18}$$

$$= (x' - x)(c_2b_1) \tag{19}$$

$$= (x' - x)(b - c_1) \tag{20}$$

where  $b$  is the slope of the total effect coefficient;

$$b = (E(Y|x') - E(Y|x))/(x' - x) = c_1 + c_2b_1.$$

We thus obtained the standard expressions for indirect effects in linear systems, which can be estimated either as a difference  $b - c_1$  of two regression coefficients (equation 20) or as a product  $c_2b_1$  of two regression coefficients (equation 19) (see MacKinnon et al., 2007). These two strategies do not generalize to nonlinear systems as shown in Pearl (2010a); direct application of (16) is necessary.

To understand the difficulty, consider adding an interaction term  $c_{12}xz$  to the model in equation (17), yielding

$$y = c_0 + c_1x + c_2z + c_{12}xz + u_Y$$

Now assume that, through elaborate regression analysis, we obtain accurate estimates of all parameters in the model. It is still not clear what combinations of parameters measure the direct and indirect effects of  $X$  on  $Y$ , or, more specifically, how to assess the fraction of the total effect that is *explained* by mediation and the fraction that is *owed* to mediation. In linear analysis, the former fraction is captured by the product  $c_2b_1/b$  (equation 19), the latter by the difference  $(b - c_1)/b$  (equation 20) and the two quantities coincide. In the presence of interaction, however, each fraction demands a separate analysis, as dictated by the Mediation Formula.

To witness, substituting the nonlinear equation in (12), (15) and (16) and assuming  $x = 0$  and  $x' = 1$ , yields the following decomposition:

$$DE = c_1 + b_0c_{12}$$

$$IE = b_1c_2$$

$$TE = c_1 + b_0c_{12} + b_1(c_2 + c_{12})$$

$$= DE + IE + b_1c_{12}$$

We therefore conclude that the portion of output change for which mediation would be *sufficient* is

$$IE = b_1c_2$$

while the fraction for which mediation would be *necessary* is

$$TE - DE = b_1c_2 + b_1c_{12}$$

We note that, due to interaction, a direct effect can be sustained even when the parameter  $c_1$  vanishes and, moreover, a total effect can be sustained even when both the direct and indirect effects vanish. This illustrates that estimating parameters in isolation tells us little about the effect of mediation and, more generally, mediation and moderation are intertwined and cannot be assessed separately.

If the policy evaluated aims to prevent the outcome  $Y$  by ways of weakening the mediating pathways, the target of analysis should be the difference  $TE - DE$ , which measures the highest prevention potential of any such policy. If, on the other hand, the policy aims to prevent the outcome by weakening the direct pathway, the target of analysis should shift to  $IE$ , for  $TE - IE$  measures the highest preventive potential of this type of policies.

The main power of the Mediation Formula shines in studies involving categorical variables, especially when we have no parametric model of the data generating process. To illustrate, consider the case where all variables are binary, still allowing for arbitrary interactions and arbitrary distributions of all processes. The low dimensionality of the binary case permits both a nonparametric solution and an explicit demonstration of how mediation can be estimated directly from the data. Generalizations to multivalued outcomes are straightforward.

Assume that the model of Figure 6(a) is valid and that the observed data is given by Figure 7. The factors  $E(Y|x, z)$  and  $P(Z|x)$  can be readily estimated as shown in the two

Number of Samples	$X$	$Z$	$Y$	$E(Y x, z) = \mathbf{g}_{xz}$	$E(Z x) = \mathbf{h}_x$
$n_1$	0	0	0	$\frac{n_2}{n_1+n_2} = g_{00}$	$\frac{n_3+n_4}{n_1+n_2+n_3+n_4} = h_0$
$n_2$	0	0	1		
$n_3$	0	1	0	$\frac{n_4}{n_3+n_4} = g_{01}$	
$n_4$	0	1	1		
$n_5$	1	0	0	$\frac{n_6}{n_5+n_6} = g_{10}$	$\frac{n_7+n_8}{n_5+n_6+n_7+n_8} = h_1$
$n_6$	1	0	1		
$n_7$	1	1	0	$\frac{n_8}{n_7+n_8} = g_{11}$	
$n_8$	1	1	1		

Figure 7: Computing the Mediation Formula for the model in Figure 6(a), with  $X, Y, Z$  binary.

right-most columns of Figure 7 and, when substituted in (12), (15), (16), yield

$$DE = (g_{10} - g_{00})(1 - h_0) + (g_{11} - g_{01})h_0 \quad (21)$$

$$IE = (h_1 - h_0)(g_{01} - g_{00}) \quad (22)$$

$$TE = g_{11}h_1 + g_{10}(1 - h_1) - [g_{01}h_0 + g_{00}(1 - h_0)] \quad (23)$$

We see that logistic or probit regression is not necessary; simple arithmetic operations suffice to provide a general solution for any conceivable data set, regardless of the data-generating process.

In comparing these results to those produced by conventional mediation analyses we should note that conventional methods do not define direct and indirect effects in a setting where the underlying process is unknown. MacKinnon (2008, ch. 11), for example, analyzes categorical data using logistic and probit regressions and constructs effect measures using products and differences of the parameters in those regressional forms. This strategy is not compatible with the causal interpretation of effect measures, even when the parameters are precisely known;  $IE$  and  $DE$  may be extremely complicated functions of those regression coefficients (Pearl, 2010b). Fortunately, those coefficients need not be estimated at all; effect measures can be estimated directly from the data, circumventing the parametric analysis altogether, as shown in equation (21).

In addition to providing causally sound estimates for mediation effects, the Mediation Formula also enables researchers to evaluate analytically the effectiveness of various parametric specifications relative to any assumed model. This type of analytical “sensitivity analysis” has been used extensively in statistics for parameter estimation but could not be applied to mediation analysis, owing to the absence of an objective target quantity that captures the notion of indirect effect in both linear and nonlinear systems, free of parametric assumptions. The Mediation Formula of equation (16) explicates this target quantity formally, and casts it in terms of estimable quantities.

The derivation of the Mediation Formula was facilitated by taking seriously the graphical-counterfactual-structural symbiosis spawned by the surgical interpretation of counterfactuals (equation 6). In contrast, when the mediation problem is approached from an exclusivist potential-outcome viewpoint, void of the structural guidance of equation (6), counterintuitive definitions ensue, carrying the label “principal stratification” (Rubin, 2004, 2005), which are at variance with common understanding of direct and indirect effects. For example, the direct effect is definable only in units absent of indirect effects. This means that a grandfather would be deemed to have no direct effect on his grandson’s behavior in families where he has had some effect on the father. This precludes from the analysis all typical families, in which a father and a grandfather have simultaneous, complementary influences on children’s upbringing. In linear systems, to take an even sharper example, the direct effect would be undefined whenever indirect paths exist from the cause to its effect. The emergence of such paradoxical conclusions underscores the wisdom, if not necessity of a symbiotic analysis, in which the counterfactual notation  $Y_x(u)$  is governed by its structural definition, equation (6).<sup>8</sup>

## 6 Conclusions

This chapter casts the methodology of structural equation modeling as a causal-inference engine that takes qualitative causal assumptions, data and queries as inputs and produces

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<sup>8</sup>Such symbiosis is now standard in epidemiology research (Robins, 2001; Petersen et al., 2006; VanderWeele and Robins, 2007; Hafeman and Schwartz, 2009; VanderWeele, 2009) and is making its way slowly toward the social and behavioral sciences.

data-fitness ratings to a few statistical tests, together with quantitative causal claims, conditional on the input assumptions.

We show that graphical encodings of the input assumption can also be used as efficient mathematical tools for identifying testable implications, deciding query identification and generating estimable expressions for causal and counterfactual expressions. We discussed the logical equivalence of the structural and potential-outcome frameworks and demonstrated the advantages of a symbiotic approach by offering a simple solution to the mediation problem for models with categorical data.

Some researchers would naturally prefer a methodology in which claims are less sensitive to judgmental assumptions; unfortunately, no such methodology exists. The relationship between assumptions and claims is a universal one—namely, for every set  $A$  of assumptions (knowledge) there is a unique set of conclusions  $C$  that one can deduce from  $A$ , given the data, regardless of the method used. The completeness results of Shpitser and Pearl (2006a) imply that SEM operates at the boundary of this universal relationship; no method can do better.

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